



Pexip signs an agreement with **Cisilion**, global IT infrastructure and collaboration expert, to resell and promote Pexip solutions worldwide.

With clients in more 70 countries across five continents, Cisilion is a **solution provider focusing mainly on mid-market and enterprise business areas** for mainly finance, legal, and insurance organizations.

Cisilion attributes its business success in part to its strong focus on offering clients “documented” expertise. The company and its staff hold more than 45 partner accreditations and 500 unique certifications.

Rob Quickenden, Chief Strategy Officer at Cisilion, *[shown in photo]* was deeply involved in the decision to add Pexip to its portfolio, alongside existing vendors including, Microsoft, Cisco, EMC and Dell. “We are recognised by our customers to deliver outstanding and functional solutions across a variety of enterprise IT and cloud solutions, with a focus around collaboration and productivity solutions, network and wireless infrastructure, and security. One of the biggest challenges facing businesses today is how they seamlessly connect to their clients and partners using video technology. Adding Pexip to our product and vendor portfolio was a natural step. Pexip solves some of the fundamental challenges in our collaboration offering, namely that of stitching it all seamlessly together, thereby creating time and cost efficient customer

deployments.”

“We are extremely excited by entering into an agreement with Cisilion as a top tier partner. They are exactly the type of partner we want to work with, and their strong experience in enterprise solutions, their ability to demo Pexip solutions in their brand new Innovation Centre, combined with a passion for increased efficiencies and customer satisfaction, makes Cisilion a perfect fit for Pexip,” says Åsmund O. Fodstad, Pexip CEO.

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